FinOps+
By Kion

Cloud & AI Mission Control for Federal Agencies

Federal agencies are under increasing pressure to deliver mission outcomes while maintaining financial accountability, scalable governance, and compliance across complex technology estates encompassing cloud, AI, and SaaS environments. Standard approaches to infrastructure management fall short since traditional FinOps visibility alone does not meet requirements to operate at scale.

Kion provides real-time visibility into cloud, AI, and SaaS spend, enabling smarter forecasting, faster decision-making, and consistent policy enforcement across environments. Kion is self-hosted to give teams full control and ensure compliance for sensitive financial and operational data.

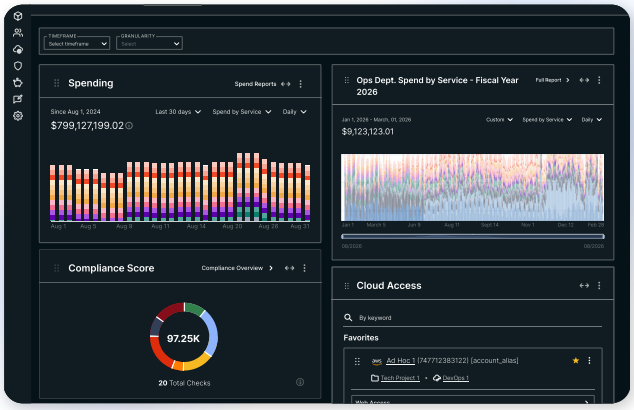
By bridging FinOps and operational excellence, Kion enables agencies to proactively govern spend, eliminate waste before it occurs, and drive continuous mission value. This allows teams to do more with less while improving long-term efficiency and maintaining control across environments.

Kion delivers FinOps+, an approach that unifies automated governance, AI-driven FinOps, and optimization beyond public cloud into a single policy-driven platform.

Challenges Facing Federal Cloud Practitioners

Federal cloud teams must navigate increasing complexity while maintaining control:

- Limited visibility into cloud, AI, and SaaS spend across providers and environments
- Reactive cost management and lack of tools to proactively eliminate waste and improve forecasting
- Rising costs, limited accountability, and pressure to operate within appropriated funding limits
- Increasing complex compliance controls and cloud classification requirements supporting top secret missions



Kion maps your entire technology estate and creates a single place for managing sensitive financial and operational data.

Purpose-Built for Public Sector Agencies

Kion is purpose-built for the demanding federal technology landscape and differentiates itself in key ways:

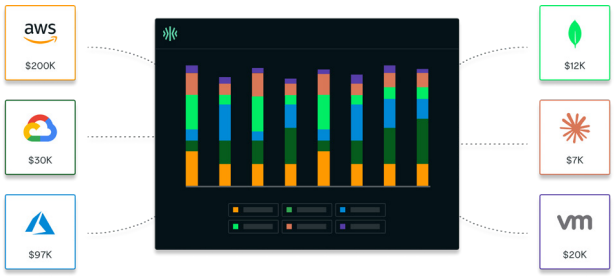
- Single system of record for financial, operational, and compliance control.
- Self-hosted, security-first architecture that ensures full control of data across NIST, FedRAMP, DoD Impact Levels (ILs) compliance controls, and GovCloud, Secret, and Top Secret (C2E) environments.
- AI-driven FinOps capabilities that support smarter forecasting, faster decision-making, and proactive cost optimization.
- Support for multi-cloud and beyond public cloud environments, including SaaS, AI, and data center.
- Scopes for hierarchical visibility and control across accounts, projects, and environments, enabling scalable governance and financial accountability.

SINGLE PLATFORM FOR FINOPS, GOVERNANCE, AND CONTROL

Kion unifies your AWS, Azure, GCP, and OCI, and beyond public cloud environments, including SaaS and AI, into a single policy-driven platform for financial management, governance, and compliance.

Kion combines real-time visibility into cloud, AI, and SaaS spend with governance to enforce compliance automatically and ensure safe, cost-controlled use of AI across the technology estate.

Provision new accounts, enforce financial and operational policies, and align cloud spend to mission outcomes, all from a centralized organizational structure powered by FinOps+.



Gain cost transparency to meet budgets, manage anomolies, and allocate costs.

Self-Hosted, Security-First Architecture

To ensure data security and compliance with government standards, Kion is deployed as a self-hosted platform within your environment, not as a SaaS offering. This architecture ensures agencies maintain full control of sensitive data across DoD Impact Levels (ILs), and GovCloud, Secret, and Top Secret (C2E) environments while supporting integration with identity providers such as Azure Active Directory, Okta, and others.

FINANCIAL ACCOUNTABILITY AND COST TRANSPARENCY

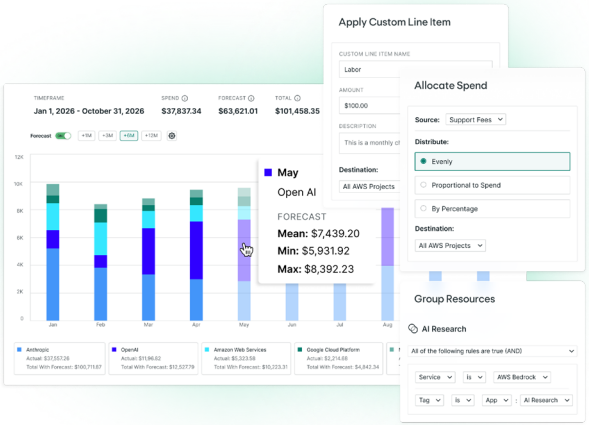
The scale and complexity of the cloud make tracking costs and allocating funding difficult.

Kion aligns cloud spend to mission outcomes by enforcing financial guardrails, enabling accountability across teams, and providing near real-time visibility into usage and costs.

With the FinOps+ platform, agencies can proactively govern spend and leverage AI-driven insights to make better decisions.

With project-level allocations mapped to cost centers, contracts, and funding sources, agencies gain:

- Clear attribution of spend
- Budget enforcement and control
- Improved financial accountability across environments
- Cost allocation for chargeback/showback



CONTINUOUS COMPLIANCE ACROSS MULTI-CLOUD

Achieving and maintaining compliance requires continuous visibility and action.

Kion accelerates the path to ATO by monitoring compliance status across cloud providers in real time, auto-remediating violations, and providing compliance jumpstarts aligned to federal frameworks, including NIST, FedRAMP, and DoD Impact Levels (ILs).

Kion's compliance engine includes over 8,000 checks mapped to widely adopted standards, delivering clear, actionable insights for both executives and practitioners, all within a FinOps+ governance model.

COMPLETE ACCOUNT PROVISIONING AND GOVERNANCE

Provisioning and managing cloud accounts across multiple providers and environments is complex and time-consuming.

Kion automates account provisioning with built-in financial, compliance, and governance guardrails, ensuring every account is configured correctly from the start.

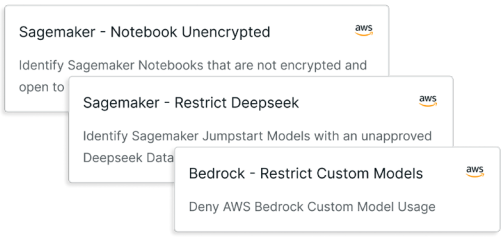
This enables agencies to scale faster while maintaining full control over access, budgets, and compliance.

Governing the Safe Use of AI

As a core pillar of FinOps+, AI-driven capabilities are essential as agencies adopt AI and ML services. This makes governance and control more important than ever.

Kion enables safe and governed use of AI by:

- Applying policy guardrails to AI/ML services across cloud environments
- Monitoring and controlling AI-related spend
- Enforcing compliance and security requirements for AI workloads
- Providing visibility into emerging technologies across cloud and beyond-cloud environments



Proven and Battle-Tested for Any Mission

Flexible Procurement Options

Kion is available through major cloud marketplaces and contract vehicles, including AWS, Azure, JWCC, ICMP, and others, providing flexible and streamlined procurement paths for federal agencies.

GET STARTED WITH KION

Kion's FinOps+ platform helps federal agencies achieve ATO faster, strengthen financial accountability, and establish complete governance across cloud environments and beyond.

To learn more or request a tailored demonstration, visit **kion.io** or contact **sales@kion.io**.