

How Insulet Transformed Cloud Governance with Kion

Overview

Insulet Corporation, the innovative medical device company behind the Omnipod® insulin delivery platform, operates in a highly regulated and rapidly evolving industry. With expanding cloud operations and growing infrastructure complexity, Insulet needed more than basic cost tracking—they needed a platform that could drive visibility, accountability, and automation across their multicloud environment.

Enter Kion: a single platform that delivered what Insulet calls “FinOps Plus.”

The Challenge: Cloud Complexity Without Clarity

Like many fast-scaling technology organizations, Insulet was grappling with ballooning cloud costs and limited insight into where spend was occurring—or why. Traditional FinOps tooling wasn't enough.

Cost anomalies would often take days to uncover, and the burden of manually tracking usage, reducing waste, and enforcing policies fell across multiple teams. What Insulet needed was a governance-first approach—one that could automate enforcements, empower teams with clear financial accountability, and allow them to act on insights in real time.

The Solution: FinOps+ with Kion

Kion offered more than dashboards. The platform gave Insulet **automated cost control, real-time forecasting, policy-driven governance, and compliance visibility**—all within a single, scalable system.

“We didn’t just need FinOps—we needed FinOps+. Kion gave us automation, forecasting, and policy in one platform.”

Matt Cofran, Director of Cloud Operations, Insulet

With Kion, Insulet could immediately:

- Detect cost anomalies and surface waste without delay
- Shift from reactive budgeting to proactive cost control
- Empower teams with the visibility and context needed to stay accountable
- Reduce reliance on manual tracking and troubleshooting
- Confidently scale cloud usage while staying compliant a single system of record

The Results: Clarity, Confidence, and Control

Kion delivered rapid time-to-value for Insulet's cloud operations team. Almost immediately, the platform began surfacing inefficiencies that had previously gone unnoticed. Financial insights that once took days to investigate became instantly accessible. Conversations around cloud spend shifted from "What happened?" to "What can we do better?"

Key outcomes included:

- **Faster anomaly detection**, reducing investigation time from days to minutes
- **Improved forecasting and budgeting**, enabling better alignment with business goals
- **Greater operational accountability**, with automated policies that enforced cost guardrails across teams
- **A unified workflow**, consolidating tools and processes into a single system of record

Why It Matters

In an industry where precision and speed matter, Insulet now operates with greater financial and operational control—without slowing down innovation. By embracing a platform that bridges FinOps and CloudOps, the team turned a traditionally reactive function into a proactive advantage.



Kion didn't just support their FinOps journey—it elevated it.

See how Insulet made "FinOps+" a reality.

[Watch the video to learn how they did it.](#)

